

CURRICULUM VITAE

Proposed role in the project:

1. Family name: Kotic
2. First names: Aleksandar

OMISSIS

6. Education:

Institution	Date from	Date to	Degree(s) or Diploma(s) obtained:
University of Belgrade, Faculty of Organizational sciences.	01.10.2006	15.12.2011	Bachelor's degree: computer management
IV High School, Belgrade	01.09.1983	15.06.1987	Occupation: Computer Programming; Majors in Mathematics,

7. Language skills: Indicate competence on a scale of 1 to 5 (1 - excellent; 5 - basic)

Language	Reading	Speaking	Writing
Serbian	Native		
Croatian	1	1	1
Bosnian	1	1	1
English	1	1	1

8. Membership of professional bodies: /

9. Other skills: Excellent leadership, management and communication skills; Management of complex ICT systems; Managing large teams of people; Extensive knowledge and experience of Project management; Negotiations skills.

10. Present position: Freelance ICT consultant & Expert (Project Management, ICT assessment, Business and system analysis, Product owner)

11. Years within the firm: 4 (Parsec consulting services)

12. Key qualifications:

- More than 10 years professional work experience in:
 - Management complex ICT projects in the field of Software Development, Software Solution, System Integration, Network and Infrastructure, including Public Administration Sector.
 - Business and system analysis, Business process analysis and improvements
 - ICT assessment
 - Product owner in software development. Information System design and architecture.
 - Experience in preparation and management of large ICT project funded from EU and World Bank funds.
 - People management.
 - Financial Planning and Realization.
 - Contracting, Sales expertise and negotiation skills, Experience in Procurement (management, tendering procedures).
 - Excellent Presentation skills.
- More than 7 years of experience as an engineer in ICT:
 - Software development and ICT infrastructure
 - Database system Design and implementation,
 - Cyber security including Data protection and Privacy. Active knowledge of computer security topics (encryption, digital certificates, signatures, legislation),
 - Computer Network Design and Planning,
 - C, C++, SQL, Pascal, Fortran, Cobol, dBase, Clipper
 - Knowledge and experience in usage of project management tools (Jira, DevAzure, Trello, MS Project,);
 - Knowledge and practical usage of methods and techniques for reporting;
 - Project monitoring;
 - Quality control.

- **Specific experience in the region:**

Country	Date from	Date to
Serbia	1994	Present
Macedonia	2020	Present

Ref	Date from - to mm/yyyy-mm/yyyy	WDs	Location	Company & reference person	Position	Description
1	08/2020 - present	300	Skopje, Macedonia	CSI Piemonte, Torino, Italy Nicola Ianutolo, Project Director nicola.ianutolo@csi.it	Team Lead	Engaged as a Team Lead on a project EuropeAid/140244/DH/SER/MK – Enhancing e-government in North Macedonia. The purpose of this project is to extend the offer of available e-services on the national portal for citizens and businesses, and to improve the delivery and quality of public services both to citizens and to business. Project covers development of the e-services, electronic registers and capacity building for the civil servants.
2	12/2019 – 06/2020	100	Belgrade, Serbia	Ondo-seti d.o.o, Belgrade Igor Grubišić, CEO Igor.grubisic@ondo-seti.com	Project Lead	Engaged on software development project „Integrated mobile application for stock exchange trading“. Project covered development of full back-end and front-end system and API management platform implementation for fintech company Evarvest Limited, London. Project coordination, project planning, business analysis.
3	10/2019 – 04/2020	80	Belgrade, Serbia	Finiti solutions, Belgrade Ivan Lazarević, CTO Ivan.lazarevic@finiti.rs	Senior IT Expert	Engaged on „Software solution for alignment of e-Government systems with the Law on Electronic Government and the Law on Electronic Document, Electronic Identity and Trust Services in Electronic Business“ for Project coordination, IT assessment and business analysis. Beneficiary: Government of the Republic of Serbia, The Office for Information Technologies and eGovernment,
4	03/2019 – present	200	Belgrade, Serbia	Evropska Konsalting Grupa LLC Belgrade Rados Dabetic, Project director, Rados_dabetic@ecg.rs	Senior IT Expert	Engaged on „Legal Aid, assistance and dissemination of information necessary for ensuring the protection and exercising of rights of internally displaced people (IDPs), refugees and returnees“ Project (EuropeAid/139294/DH/SER/RS) with an input of 200 working days, for various IT consulting services, including business analysis, IT assessment, reports improvements, IT support management. Beneficiary: Government of the Republic of Serbia, Office for Kosovo and Metohija
5	04/2017 – 10/2018	180	Belgrade, Serbia	Evropska Konsalting Grupa LLC Belgrade Rados Dabetic, Project director Rados_dabetic@ecg.rs	Project lead for software development	Engaged on „Promotion and protection of property rights of Internally Displaced Persons, Refugees and Returnees under Readmission Agreements“ Project (EuropeAid/135633/DH/SER/RS) with an input of 180 working days, for Project management, business analysis, for development of project IT solution – case management system, ICT assessment, redesigning, development of the additional functionalities, testing and delivering the solution and training the end-users. Beneficiary: Government of the Republic of Serbia, Office for Kosovo and Metohija
6	12/2016 – 08/2018		Belgrade, Serbia	InQuest, Belgrade Dusan Cagorovic, CEO dusan.cagorovic@inquest.rs	Senior IT Consultant	Data protection and privacy consulting. Cyber security solution consulting. Engaged to advice and consult companies for the topics covering data leaking, information theft, database monitoring, data protection and cybersecurity challenges in software development.
7	05/2017 – 12/2017		Belgrade, Serbia	GIZ (Deutsche Gesellschaft für Internationale Zusammenarbeit) Snezana Nikolic, Former Project Manager snezana.nikolic@giz.de	Senior IT Expert	Engaged on „Pre-Arrival Processing for Express Consignment in Serbia“, for IT assesment of the Customs System in Serbia and Quality Control for software development. Beneficiary: Ministry of Finance, Serbian Custom Administration. IT assesment of the existing Custom's software platform for express consignment in order to discover gaps to be covered to align process to EU standards. IT recommendations for new software development.

8	06/2013 – 10/2016	150	Belgrade, Serbia	Asseco SEE, Belgrade Rados Dabetic, COO, Ecg d.o.o, consortium leader Rados_dabetic@ecg.rs Vladan Atanasijevic, former Asseco SEE Director vladan.atanasijevic@gmail.com Pan Computers Dragutin Savic, CEO guta@pancom.rs Microsoft Corporation Vladan Zivanovic, former CEO, vladan.zivanovic@hotmail.com	Project lead for software development and implementation	Engaged on "IPA —strengthening the Institutional capacity of the Serbian Tax Administration by TA to design a human resources management system Serbia EuropeAid/131429/C/SER/RS" for Project coordination for software development. Initiation, planning, design, execution, monitoring, controlling and closure of the project.
9	07/2011 – 06/2013		Belgrade, Serbia		Business Development Manager	ICT Sales budgeting and planning, sales management, people management. Business process analysis. IT assessment of the customer's IT network and server infrastructure. IT Consulting services on server and communication infrastructure.
10	08/2008-06/2011		Belgrade, Serbia		Project lead	Engaged on „Improvement and Development of the Microsoft software platform in Serbian Custom Administration” for Project coordination and IT quality control for software development. Beneficiary: Ministry of Finance, Serbian Custom Administration
11	01/2003 – 07/2008		Belgrade, Serbia	Spinnaker, member of Comtrade Group Vojislav Genic, former CEO Vojislav.genic@sap.com	Territory Services Executive	TSE role is management position within Microsoft Enterprise Services organization, responsible for management, development, budgeting, planning and coordination of the Microsoft services business for the designated market. Executive Manager. (2006-2008) Manager for the accounts in Banking and Finance sector (Banks, Insurance companies, Pension Fund, Other Finance Organizations). People management, Sales management, Negotiations. Key Account Manager (2004 - 2006). Business opportunity management for enterprise business clients. Business process analysis. Consulting services in domain of Finance IT solutions. IT assessment of the existing software solutions platforms.
12	05/2001 – 12/2003		Belgrade, Serbia	Belgrade Fair Perisa Andjelic, former CTO M-Sys d.o.o.	Head of IT system infrastructure	Computer Network Design and Planning. Network servers installation, administration and maintenance: MS Windows 2000 family servers, MS Windows 2000/XP PC based workstations. Business process analysis.
	01/2000 – 4/2001		Belgrade, Serbia	Aleksandar Nikolic, former CEO salezna@gmail.com	IT system designer and consultant SMB	IT System Designer and Consultant for Small and Medium Business. Software developer. <ul style="list-style-type: none"> Planning and Implementing of Intranet/Internet solution, Business process analysis. Building of Internet and LAN solutions. Network servers installation, administration and maintenance: MS Windows 2000 server, Exchange, IIS, ISA, MS Windows NT 4.0 server, Novell Netware 4.x server, Novell Netware 3.x server Network Workstations installation and maintenance: MS Windows 2000, MS Windows NT Workstation 4.0, MS Windows 95/98 Technical Pre-sales activities within the sales team.

	08/1996 – 12/1999	Belgrade, Serbia	DiBek d.o.o. Ljiljana Perovic, former CTO Lj.perovic@gmail.com	Head of IT system infrastructure	<ul style="list-style-type: none"> Main responsible for the ICT System infrastructure. Network server installation, maintenance, trouble-shooting and administration: MS Windows NT 4.0 server, MS Back Office servers (MS Exchange, MS Information Server), Novell Netware 4.x server, Novell Netware 3.x server. Network device installation and maintenance (hubs, switches, ISDN, xDSL, modems) Network Workstations installation and maintenance: MS Windows NT Workstation 4.0, MS Windows 95/98, MS Windows 3.x, DOS. Application software installation and maintenance. <p>Data Base design as a team member. System analysis, Data Base model design)</p>
13	03/1995 – 07/1996	Belgrade, Serbia	BMB, European Dragoljub Gocanin, former Sales manager e-mail unknown to me	IT administrator Data Base Developer	<ul style="list-style-type: none"> Local Area Network maintenance (Novell Netware server administration, MS Windows OS based Workstations maintenance) Data Base design for the company purposes (Trading business). Implementation in Clipper and C programming language. MS Office support. End user support (MS Office application, other application software)
14	04/1994 – 02/1995	Belgrade, Serbia	Areta d.o.o. Vojislav Djordjevic, former CEO (Deceased)	Data Base Developer	<ul style="list-style-type: none"> Data Base design for the company purposes (Production and services). Implementation in Clipper and C programming language. Software development of the financial software for the company purposes End user support.

1. Other relevant information (e.g., Publications)

Trainings completed (short list)

- Microsoft Services employee trainings (Microsoft Services University in Redmond, Seattle)
- Gustav Käser Negotiation, Management & Sales training
- Enhancing Success in Business Transactions – Advanced class

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Belgrade, 30.06.2020