

Kemal Kaladžisalihović

ELECTRICAL ENGINEER

Details

OMISSIS

Skills

Microsoft Office

Teamwork

Time Management

Communication

Ability to Multitask

Ability to Work in a Team

Communication Skills

Customer Service

Critical thinking and problem
solving

Excellent time management

Languages

Bosnian

English

German

Profile

Enthusiastic and highly motivated system engineer currently employed as a Presales Engineer datacenter technologies Veracomp Adriatics. In constant search of new challenges and professional development. HPE and Fortinet evangelist. Outstanding knowledge of the IT market and trends in the IT industry. My strongest areas are datacenter compute, storage, network and network security, but I also feel comfortable with the DDoS protection, WAF's and Load Balancers. I love troubleshooting and solution designing. Very adaptable, adventurous, excellent knowledge of local and global opportunities, flexible, experienced in lecturing and speaking in front of a large number of people, enviable level of literacy, great openness and tolerance towards other cultures

Employment History

System Engineer/Instructor, Ministarstvo za odgoj i obrazovanje KS, Sarajevo

FEBRUARY 2012 – DECEMBER 2015

- Design secure and scalable networks based on Cisco and Fortinet solutions
- Datacenter maintenance based on Cisco, Fortinet and HPE solutions
- Installation, configuration, administration and troubleshooting of LAN/WAN infrastructure and security using Cisco routers and Fortinet firewalls
- Supporting day to day basis incident tickets related to network and system infrastructure.
- Fortinet firewall administration, configuration and maintenance of FortiGate 300C and 600C models
- Administration and maintenance of desktop computers and local network based on Windows OS
- Troubleshooting and incident tickets resolve for Windows OS users
- Document all network set-ups.
- Training of system administrators in business units
- Highlight and document all network risks of projects
- Coach more junior members of staff

Senior Technical Consultant, KimTec d.o.o. Sarajevo, Sarajevo

MARCH 2016 – MARCH 2019

- Gather and collate network requirements by working with clients and colleagues.
- Design, configuration, troubleshooting of server and storage systems
- Design secure and scalable networks.
- Data center solutions and convergent and hyperconvergent solutions
- Creating quotas for the purchase of equipment and services
- Preparation of technical and tender documents
- Consultations for the procurement of IT equipment and improvement of the existing infrastructure
- Providing application presales support to a wide network of partners through all segments of the business-production process
- Continuous monitoring and education of Fujitsu and HPE official resellers

Presales Engineer, Exclusive Networks BH, Sarajevo

MARCH 2019 – PRESENT

- Work with top system integrators and end customers to help shape and execute a strategy to develop their datacenter and network infrastructure
- Provide both strategic and day to day technical expertise and support for targeted and assigned accounts
- Perform installations, troubleshooting, setups and configurations in conjunction with partners at customer sites
- Perform Proof of Concepts with prospective partners and customers
- Provides demonstrations and presentations for technical workshops and partner certifications (HPE, Huawei, Fortinet)

- Providing technical support throughout the sales cycle to drive opportunities
- Writing trial plans for prospective clients; monitor progress of the client in using the product while keeping the account team informed of the trial status
- Identifies and resolves technical and business problems with the trial
- Provide presales design support for low - medium - high level complexity solutions for both new and existing customers requiring datacenter, network and network security services or IS contracts in support of sales. Primary focus is on network and network security services
- End-to-end system architecture design
- Experience in installation and configuration of HPE server and storage solutions including DL server series, HPE MSA storage series, HPE 3PAR storage and HPE Nimble storage
- Implementation and configuration of VMware and Windows clusters
- Implementation and configuration of Sophos firewalls (SG3100 series)
- Implementation and configuration of Fortinet firewalls (FortiGate 40F, Fortigate 100E, FortiGate 80F, FortiGate 200F, FortiGate 600F)
- Implementation and configuration of Fortinet WAF solutions in virtual environments (FortiWeb-VM)
- Implementation and configuration of F5 load balancer and CGNAT solutions

Education

High School, Druga Gimnazija , Sarajevo

2000 – 2004

Graduated with high honors.

University, Faculty of Electrical Engineering Sarajevo, Sarajevo

2004 – 2012

Graduated with High Honors.

Courses

HPE ATP - Server Solutions

HPE ATP - Hybrid IT Solutions V2

HPE ASE – Storage Solutions V4

HPE ASE - Synergy Solutions Integrator V1

HPE ASE - Hybrid IT Solutions Architect V1

Aruba Certified Mobility Associate (ACMA)

Aruba Certified Mobility Professional (ACMP)

Fortinet Network Security Expert Level 1 (NSE 1)

Fortinet Network Security Expert Level 2 (NSE 2)

Fortinet Network Security Expert Level 3 (NSE 3)

Commvault® Technical Sales Professional accreditation (CVTSP11.20)

Commvault® Solution Architect 11.20 Certification (CVSA)

References

Available at request.

Personal Signature

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